

# HM International Holdings Limited (Incorporated in the Cayman Islands with limited liability)

(Stock Code: 8416)

### **Interim Report 2019**





# CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

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Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the main board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors of HM International Holdings Limited (the "Company" and the "Directors", respectively) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company and its subsidiaries (collectively, the "Group"). The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

#### **INTERIM RESULTS**

The board of Directors (the "Board") is pleased to announce the unaudited condensed consolidated financial results of the Company and its subsidiaries (the "Group") for the three months and six months ended 30 June 2019, together with the comparative unaudited figures for the corresponding periods in 2018, as follows.

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months and six months ended 30 June 2019

|  | For the three month ended 30 June |             |             | For the six months ended 30 June |             |  |
|--|-----------------------------------|-------------|-------------|----------------------------------|-------------|--|
|  |                                   | 2019        | 2018        | 2019                             | 2018        |  |
|  | Notes                             | HK\$'000    | HK\$'000    | HK\$'000                         | HK\$'000    |  |
|  |                                   | (Unaudited) | (Unaudited) | (Unaudited)                      | (Unaudited) |  |
| Revenue                                | 3                                 | 49,195      | 46,235      | 75,763                           | 70,359      |  |
| Cost of sales                          |                                   | (25,714)    | (23,121)    | (40,875)                         | (37,485)    |  |
| Gross profit                           |                                   | 23,481      | 23,114      | 34,888                           | 32,874      |  |
| Other income and net gains             |                                   | 361         | 12          | 344                              | 138         |  |
| Selling expenses                       |                                   | (3,123)     | (3,232)     | (6,448)                          | (5,790)     |  |
| Administrative expenses                |                                   | (10,165)    | (9,770)     | (20,441)                         | (19,772)    |  |
| Finance costs                          |                                   | (22)        |             | (33)                             | (2)         |  |
| Profit before tax                      |                                   | 10,532      | 10,124      | 8,310                            | 7,448       |  |
| Income tax expense                     | 5                                 | (1,737)     | (1,528)     | (1,832)                          | (1,588)     |  |
| Profit for the period                  | 6                                 | 8,795       | 8,596       | 6,478                            | 5,860       |  |
| Profit for the period attributable to: |                                   |             |             |                                  |             |  |
| Owners of the Company                  |                                   | 8,827       | 8,596       | 6,554                            | 5,860       |  |
| Non-controlling interest               |                                   | (32)        |             | (76)                             |             |  |
|  |                                   | 8,795       | 8,596       | 6,478                            | 5,860       |  |

|  |       |              | ree months  | For the si  |             |
|--|-------|--------------|-------------|-------------|-------------|
|  |       | ended :      | 30 June     | ended 3     | 30 June     |
|  |       | 2019         | 2018        | 2019        | 2018        |
|  | Notes | HK\$'000     | HK\$'000    | HK\$'000    | HK\$'000    |
|  |       | (Unaudited)  | (Unaudited) | (Unaudited) | (Unaudited) |
| Other comprehensive expenses   |       |              |             |             |             |
| Items that may be reclassified subsequently to profit or loss:                 |       |              |             |             |             |
| Exchange differences arising on translating foreign subsidiary                 |       |              |             | (7)         |             |
|  |       |              |             |             |             |
| Total comprehensive income for the period                                      |       | <u>8,795</u> | 8,596       | 6,471       | 5,860       |
| Total comprehensive income attributable to:                                    |       |              |             |             |             |
| Owners of the Company  |       | 8,827        | 8,596       | 6,547       | 5,860       |
| Non-controlling interest   |       | (32)         |             | (76)        |             |
|  |       | 8,795        | 8,596       | 6,471       | 5,860       |
|  |       | HK cents     | HK cents    | HK cents    | HK cents    |
| Earnings per share attributable to the owners of the Company during the period |       |              |             |             |             |
| Basic and diluted  | 9     | 2.21         | 2.15        | 1.64        | 1.47        |

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2019

| Non-current assets                             | Notes | As at<br>30 June<br>2019<br>HK\$'000<br>(Unaudited) | As at<br>31 December<br>2018<br>HK\$'000<br>(Audited) |
|--|-------|---|---|
| Property, plant and equipment                  |       | 8,533   | 8,471   |
| Right-of-use assets                            |       | 1,813   | _   |
| Intangible assets                              |       | 50  | 83  |
| Deferred tax assets                            |       | 75  | 36  |
|  |       | 10,471  | 8,590   |
| Current assets                                 |       |   |   |
| Contract assets                                | 10    | 12,856  | 2,554   |
| Trade and other receivables Current tax assets | 10    | 40,831<br>146                                       | 32,307  |
| Pledged bank deposits                          |       | 1,000   | 1,092<br>4,008  |
| Cash and bank balances                         |       | 60,225  | 58,761  |
| Cush and bank balances                         |       |   |   |
|  |       | 115,058   | 98,722  |
| Total assets                                   |       | 125,529   | 107,312   |
| Current liabilities                            |       |   |   |
| Contract liabilities                           |       | 6,044   | 3,961   |
| Trade and other payables                       | 11    | 23,255  | 18,035  |
| Finance lease obligations                      |       | 1,143   | _   |
| Current tax liabilities                        |       | 1,885   | 214   |
|  |       | 32,327  | 22,210  |
| Net current assets                             |       | 82,731  | 76,512  |
| Total assets less current liabilities          |       | 93,202  | 85,102  |

|  | As at       | As at       |
|--|-------------|-------------|
|  | 30 June     | 31 December |
|  | 2019        | 2018        |
|  | HK\$'000    | HK\$'000    |
|  | (Unaudited) | (Audited)   |
| Non-current liabilities                      |             |             |
| Finance lease obligations                    | 1,647       | _           |
| Deferred tax liabilities                     | <u>76</u>   | 166         |
|  | 1,723       | 166         |
| Net assets                                   | 91,479      | 84,936      |
| Capital and reserves                         |             |             |
| Share capital                                | 4,000       | 4,000       |
| Reserves                                     | 87,550      | 80,931      |
| Equity attributable to owners of the Company |             |             |
| Non-controlling interest                     | 91,550      | 84,931      |
| S  | (71)        | 5           |
| Total equity                                 | 91,479      | 84,936      |

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2019

|  |                              |                              |                                | Attributab<br>Share           | le to owners of t                  | he Company                       |                       | Non-                                |                       |
|--|------------------------------|------------------------------|--------------------------------|-------------------------------|------------------------------------|----------------------------------|-----------------------|-------------------------------------|-----------------------|
|  | Share<br>capital<br>HK\$'000 | Share<br>premium<br>HK\$'000 | Special<br>reserve<br>HK\$'000 | option<br>reserve<br>HK\$'000 | Translation<br>reserve<br>HK\$'000 | Retained<br>earnings<br>HK\$'000 | Sub-total<br>HK\$'000 | controlling<br>interest<br>HK\$'000 | Total equity HK\$'000 |
| Balance at 1 January 2019<br>(audited)<br>Profit and total comprehensive | 4,000                        | 39,009                       | 138                            | 128                           | (35)                               | 41,691                           | 84,931                | 5                                   | 84,936                |
| income for the period Recognition of equity-settled                      | -                            | -                            | -                              | -                             | (7)                                | 6,554                            | 6,547                 | (76)                                | 6,471                 |
| share-based payment  |                              |                              |                                | 72                            |                                    |                                  | 72                    |                                     | 72                    |
| Balance at 30 June 2019<br>(unaudited)                                   | 4,000                        | 39,009                       | 138                            | 200                           | (42)                               | 48,245                           | 91,550                | (71)                                | 91,479                |
| Balance at 1 January 2018<br>(audited)<br>Profit and total comprehensive | 4,000                        | 49,009                       | 138                            | -                             | -                                  | 34,708                           | 87,855                | -                                   | 87,855                |
| income for the period  | -                            | -                            | -                              | -                             | -                                  | 5,860                            | 5,860                 | -                                   | 5,860                 |
| Recognition of equity-settled share-based payment                        |                              |                              |                                | 54                            |                                    |                                  | 54                    |                                     | 54                    |
| Balance at 30 June 2018<br>(unaudited)                                   | 4,000                        | 49,009                       | 138                            | 54                            |                                    | 40,568                           | 93,769                |                                     | 93,769                |

#### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 June 2019

|  | 2019<br><i>HK\$'000</i><br>(Unaudited) | 2018<br><i>HK</i> \$'000<br>(Unaudited) |
|--|--|---|
| Net cash (used in)/generated from operating activities | (991)                                  | 172                                     |
| Net cash generated from investing activities           | 2,853                                  | 2,698                                   |
| Net cash used in financing activities                  | (398)                                  | (212)                                   |
| Net increase in cash and cash equivalents              | 1,464                                  | 2,658                                   |
| Cash and cash equivalents at the beginning of year     | 58,761                                 | 62,283                                  |
| Cash and cash equivalents at the end of period         | 60,225                                 | 64,941                                  |

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. BASIS OF PREPARATION

The Company was incorporated in the Cayman Islands on 13 January 2016 as an exempted company with limited liability. Its parent and ultimate holding company is HM Ultimate Holdings Limited, a company incorporated in the British Virgin Islands and owned by Mr. Yu Chi Ming, Mr. Tse Kam Wing Walter and Mr. Chan Wai Lin. The Company has been registered as a non-Hong Kong company under Part 16 of the Companies Ordinance (Cap. 622). Its shares were initially listed on GEM of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The address of the registered office of the Company is PO Box 1350, Clifton House, 75 Fort Street, Grand Cayman KY1-1108, Cayman Islands and the principal place of business in Hong Kong is 9/F, Infinitus Plaza, 199 Des Voeux Road Central, Hong Kong. The Company is an investment holding company. The Group is principally engaged in the provision of integrated printing services (including provision of financial printing services, marketing collateral printing services and other services).

The unaudited condensed consolidated financial statements for the six months ended 30 June 2019 have been prepared in accordance with applicable Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") and the applicable disclosure requirements of Chapter 18 of the GEM of Stock Exchange. The accounting policies and methods of computation used in the preparation of the unaudited condensed consolidated financial statements are consistent with those adopted in preparing the audited financial statements for the year ended 31 December 2018.

The unaudited condensed consolidated financial statements are presented in Hong Kong Dollars ("HK\$"), which is also the functional currency of the Company and all values are rounded to the nearest thousand ("HK\$'000") unless otherwise stated.

#### 2. APPLICATION OF NEW AND AMENDED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

New and Amendments to HKFRSs that are mandatorily effective for the current period

The Group has applied the following new and amendments to HKFRSs issued by the HKICPA for the first time in the current period:

HKFRS 16

HK(IFRIC) – Int 23 Uncertainty over Income Tax Treatments

Amendments to HKFRS 9 Prepayment Features with Negative Compensation Amendments to HKAS 19 Plan Amendment, Curtailment or Settlement Amendments to HKAS 28

Long-term Interests in Associates and Joint Ventures

Amendments to HKFRSs Annual Improvements to

HKFRSs 2015-2017 Cycles

Except as described below, the application of the new and amendments to HKFRSs in the current period has had no material impact on the Group's financial performance and positions for the current and prior periods and/or on the disclosures set out in these unaudited condensed consolidated financial statements.

#### 2.1 HKFRS 16 Lease

The Group has applied HKFRS 16 for the first time in the current period. HKFRS 16 superseded HKAS 17 *Lease* and the related interpretations.

The Group has applied HKFRS 16 retrospectively with the cumulative effect of initially applying this standard recognised at the date of initial application, 1 January 2019. Any difference at the date of initial application is recognised in the opening retained earnings (or other components of equity, as appropriate) and comparative information has not been restated. Accordingly, certain comparative information may not be comparable as comparative information was prepared under HKAS 17 *Lease* and the related interpretations.

Before the adoption of HKFRS 16, commitments under operating leases for future periods were not recognised by the Groups as liabilities. Operating lease rental expenses were recognised in the consolidated income statement over the lease period on a straight-line basis.

Under HKFRS 16, the Group measures a leased liability based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial adoption; and the unpaid rent payables provided based on the accrual basis under the original standards on leases will be included in the remaining lease payments. The Group measures right-of-use assets based on each lease option using one of the following:

- assuming that the New Standards on Leases are adopted to measure right-of-use assets once the lease term is commenced, the carrying amount discounted using the incremental borrowing rate at the date of initial adoption;
- an amount equals to the leased liability and necessary adjustments will be made based on the prepaid rents.

#### 3. REVENUE

|  | For the three months ended 30 June     |   | For the six months ended 30 June       |   |
|--|--|---|--|---|
|  | 2019<br><i>HK\$'000</i><br>(Unaudited) | 2018<br><i>HK</i> \$'000<br>(Unaudited) | 2019<br><i>HK\$'000</i><br>(Unaudited) | 2018<br><i>HK</i> \$'000<br>(Unaudited) |
| Recognised over time  - Provision of financial printing services  - Provision of marketing collateral printing | 47,299                                 | 43,493                                  | 70,688                                 | 64,182                                  |
| services   | 1,244                                  | 1,679                                   | 3,365                                  | 5,059                                   |
| - Provision of other services  | 49,195                                 | 1,063<br>46,235                         | 75,763                                 | 70,359                                  |
|  |  |   |  |   |

#### 4. SEGMENT INFORMATION

HKFRS 8 *Operating Segments*, requires identification and disclosure of operating segment information based on internal financial reports that are regularly reviewed by the executive directors of the Company, being the chief operating decision maker, for the purpose of resources allocation and performance assessment. On this basis, the Group has determined that it only has one operating segment which is the provision of integrated printing services.

In addition, the Group's revenue is substantially generated in Hong Kong and the Group's assets and liabilities are also substantially located in Hong Kong. Accordingly, the Group does not present separately segment information.

#### 5. INCOME TAX EXPENSE

|   | For the three months ended 30 June |             | For the six ended 3 |             |
|---|------------------------------------|-------------|---------------------|-------------|
|   | 2019                               | 2018        | 2019                | 2018        |
|   | HK\$'000                           | HK\$'000    | HK\$'000            | HK\$'000    |
|   | (Unaudited)                        | (Unaudited) | (Unaudited)         | (Unaudited) |
| Hong Kong Profits Tax   |                                    |             |                     |             |
| Current tax   |                                    |             |                     |             |
| - Current period  | 1,570                              | 1,837       | 1,717               | 1,962       |
| The People's Republic of China (the "PRC")<br>Enterprise Income Tax |                                    |             |                     |             |
| - Current period  | 237                                | -           | 244                 | -           |
| Deferred tax credit   |                                    |             |                     |             |
| - Current period  | (70)                               | (309)       | (129)               | (374)       |
| Total income tax expenses recognised                                |                                    |             |                     |             |
| in profit or loss   | 1,737                              | 1,528       | 1,832               | 1,588       |

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for the six months ended 30 June 2019 and 2018.

In 2019, the Hong Kong Profits Tax is calculated under the two-tiered profits tax rates regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5% (2018: 16.5%).

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiary is 25% for the six months ended 30 June 2018. In 2019, reduced income tax rate are granted to qualifying small enterprises with low profits, i.e. a 5% effective income tax rate on taxable income not exceeding RMB1 million and a 10% effective income tax rate on taxable income between RMB1 million and RMB3 million.

#### 6. PROFIT FOR THE PERIOD

Profit for the period has been arrived at after charging:

|   | For the thr                |             | For the six months ended 30 June |             |  |
|---|----------------------------|-------------|----------------------------------|-------------|--|
|   | ended 30 June<br>2019 2018 |             | 2019                             | 2018        |  |
|   | HK\$'000                   | HK\$'000    | HK\$'000                         | HK\$'000    |  |
|   | (Unaudited)                | (Unaudited) | (Unaudited)                      | (Unaudited) |  |
|   | ()                         | ()          | (,                               | (,          |  |
| Employee benefits expense                     |                            |             |                                  |             |  |
| (including directors' emoluments):            |                            |             |                                  |             |  |
| Salaries, allowances and                      |                            |             |                                  |             |  |
| other benefits in kind                        | 11,393                     | 10,233      | 22,208                           | 20,284      |  |
| Contributions to retirement                   |                            |             |                                  |             |  |
| benefits schemes                              | 475                        | 399         | 916                              | 790         |  |
| Equity-settled share-based payments           | 39                         | 46          | 72                               | 54          |  |
|   |                            |             |                                  |             |  |
| Total employee benefits expense               | 11,907                     | 10,678      | 23,196                           | 21,128      |  |
| 1   |                            |             |                                  |             |  |
| Auditor's remuneration                        | 223                        | 237         | 446                              | 474         |  |
| Amortisation of intangible assets             |                            |             |                                  |             |  |
| (included in cost of sales on the             |                            |             |                                  |             |  |
| unaudited condensed consolidated statement    |                            |             |                                  |             |  |
| of profit or loss and other comprehensive     |                            |             |                                  |             |  |
| income)                                       | 16                         | 55          | 34                               | 116         |  |
| Depreciation of property, plant and equipment | 965                        | 1,043       | 1,963                            | 2,095       |  |
| Depreciation of right-of-use assets           | 179                        | _           | 313                              | -           |  |
| Donation                                      | 6                          | 11          | 20                               | 43          |  |
| Operating lease rentals in respect of:        |                            |             |                                  |             |  |
| - rental premises                             | 2,714                      | 2,660       | 5,403                            | 5,340       |  |
| – equipment                                   | 5                          | 5           | 11                               | 11          |  |
|   |                            |             |                                  |             |  |

#### 7. SHARE-BASED PAYMENT

During the six months ended 30 June 2019, total share-based payment of approximately HK\$72,000 (six months ended 30 June 2018: approximately HK\$54,000) has been recognised in the profit or loss. The corresponding amount of approximately HK\$72,000 (six months ended 30 June 2018: approximately HK\$54,000) has been credited to share option reserve.

#### 8. DIVIDENDS

The Board did not recommend a payment of any dividend for the six months ended 30 June 2019 (six months ended 30 June 2018: HK2.5 cents per share).

#### 9. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

|   | For the three months |             | For the six months |             |  |
|---|----------------------|-------------|--------------------|-------------|--|
|   | ended 3              | 0 June      | ended 30 June      |             |  |
|   | 2019                 | 2018        | 2019               | 2018        |  |
|   | (Unaudited)          | (Unaudited) | (Unaudited)        | (Unaudited) |  |
| Earnings:   |                      |             |                    |             |  |
| Profit attributable to owners of the                                      |                      |             |                    |             |  |
| Company (HK\$'000)  | 8,827                | 8,596       | 6,554              | 5,860       |  |
| Weighted average number of ordinary shares for the purpose of calculating |                      |             |                    |             |  |
| basic earnings per share (in thousand)                                    | 400,000              | 400,000     | 400,000            | 400,000     |  |
| Basic and diluted earnings per share                                      |                      |             |                    |             |  |
| (HK cents)  | 2.21                 | 2.15        | 1.64               | 1.47        |  |

For the six months ended 30 June 2019 and 2018, the calculation of the basic earnings per share is based on the profit attributable to owners of the Company and the weighted average number of ordinary shares issued during the periods.

No diluted earnings per share is presented for the six months ended 30 June 2019 and 2018, as there was no potential ordinary share outstanding. The computation of diluted earnings per share for the current period does not assume the exercise of the share options because the exercise price of those share options was higher than the average market price of shares.

#### 10. TRADE AND OTHER RECEIVABLES

|  | At           | At               |
|--|--------------|------------------|
|  | 30 June 2019 | 31 December 2018 |
|  | HK\$'000     | HK\$'000         |
|  | (Unaudited)  | (Audited)        |
| Trade receivables Less: provision for impairment losses on | 32,031       | 25,456           |
| trade receivables  | (35)         | (35)             |
|  | 31,996       | 25,421           |
| Other receivables and prepayments                          | 8,835        | 6,886            |
|  | 40,831       | 32,307           |

The following is an aged analysis of trade receivables presented based on the invoice date:

|               | At           | At               |
|---------------|--------------|------------------|
|               | 30 June 2019 | 31 December 2018 |
|               | HK\$'000     | HK\$'000         |
|               | (Unaudited)  | (Audited)        |
| 0-30 days     | 12,943       | 12,030           |
| 31-60 days    | 6,581        | 4,161            |
| 61-90 days    | 5,978        | 756              |
| 91-365 days   | 3,278        | 6,517            |
| Over 365 days | 3,251        | 1,992            |
|               | 32,031       | 25,456           |

The credit terms granted to customers are varied and are generally the result of negotiations between individual customers and the Group. The credit period was ranging from 30 days to 90 days (31 December 2018: 30 days to 90 days). Interest could be charged on overdue receivables.

#### 11. TRADE AND OTHER PAYABLES

|                             | At           | At               |
|-----------------------------|--------------|------------------|
|                             | 30 June 2019 | 31 December 2018 |
|                             | HK\$'000     | HK\$'000         |
|                             | (Unaudited)  | (Audited)        |
| Trade payables              | 16,952       | 11,466           |
| Other payables and accruals | 6,303        | 6,569            |
|                             | 23,255       | 18,035           |

The trade payables are non-interest bearing. The credit period was ranging from 30 days to 90 days (31 December 2018: 30 days to 90 days). The following is an aged analysis of trade payables presented based on the invoice date:

|             | At           | At               |
|-------------|--------------|------------------|
|             | 30 June 2019 | 31 December 2018 |
|             | HK\$'000     | HK\$'000         |
|             | (Unaudited)  | (Audited)        |
| 0-30 days   | 4,706        | 5,729            |
| 31-60 days  | 3,300        | 3,665            |
| 61-90 days  | 8,223        | 1,727            |
| 91-365 days | 723          | 345              |
|             | 16,952       | 11,466           |

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **BUSINESS REVIEW**

We provide integrated printing services for corporate clients mainly in the financial and capital market in Hong Kong. We mainly offer a wide spectrum of services from financial printing services for corporations which are listed on the Stock Exchange and potential listing applicants to, fund houses and insurance companies to marketing collateral printing services.

With years of presence and development in the market, we have successfully built up a broad client base including blue chips, state-owned enterprises, global fund houses and major insurance companies. We believe that our ability to maintain recurring clients demonstrates their recognitions of its quality service and we consider these recognitions as one of the key factors leading to its success in the industry.

During the six months ended 30 June 2019, the Group recorded a revenue of approximately HK\$75.8 million which represents an increase of approximately 7.7% as compared to the same period of last year. The increase was mainly due to the increase in financial printing projects as compared to the same period of last year.

#### **OUTLOOK**

Looking forward, we are still reasonably optimistic to sustain the core business given all the economic uncertainties in 2019. However, we remain committed to the strategies and will continue to seek for the best possible opportunities to grow our business by leveraging our current client base. Moreover, we shall also strive to explore potential opportunities to develop our core and related business and if appropriate, explore selective acquisition and partnership in order to strengthen our revenue base and maximize both the return to the shareholders and value of the Group.

#### USE OF NET PROCEEDS FROM THE COMPANY'S PLACING

The net proceeds received by the Company from the placing of 100,000,000 shares of the Company (the "Shares") (the "Placing") at a price of HK\$0.60 each on 11 January 2017, after the deduction of actual listing expenses and underwriting commission, amounted to approximately HK\$40.0 million. Accordingly, the Group has applied the proceeds in the same manner and proportion as shown in the prospectus of the Company dated 29 December 2016. Up to 30 June 2019, the Group has used approximately HK\$7.0 million for enhancing the IT systems and infrastructures. The Group continued to invest in our IT systems and infrastructures. The balance of the unutilised proceeds would be utilised as intended. As at 30 June 2019, all of the unutilised proceeds were deposited in a licensed bank in Hong Kong. As at 30 June 2019, the net proceeds utilised are set out as follows:

|   | Revised<br>proposed<br>amount to be<br>used up to<br>30 June 2019<br>HK\$'000<br>(Unaudited) | Actual amount<br>utilised up to<br>30 June 2019<br>HK\$'000<br>(Unaudited) | Unutilised<br>amount of the<br>net proceeds<br>up to<br>30 June 2019<br>HK\$'000<br>(Unaudited) |
|---|--|--|---|
| Set up the new office and improve the facilities in the Infinitus Plaza |  |  |   |
| office<br>Enhance our IT systems  | 17,487   | 15,297   | 2,190   |
| and infrastructures   | 14,962   | 7,011  | 7,951   |
| Enhance our workforce   | 3,817  | 3,794  | 23  |
|   | 36,266   | 26,102   | 10,164  |

#### FINANCIAL REVIEW

#### Revenue

|  | For the three months ended 30 June |             | For the six months ended 30 June |             |
|--|------------------------------------|-------------|----------------------------------|-------------|
|  | 2019                               | 2018        | 2019                             | 2018        |
|  | HK\$'000                           | HK\$'000    | HK\$'000                         | HK\$'000    |
|  | (Unaudited)                        | (Unaudited) | (Unaudited)                      | (Unaudited) |
| Financial printing projects            | 47,299                             | 43,493      | 70,688                           | 64,182      |
| Marketing collateral printing projects | 1,244                              | 1,679       | 3,365                            | 5,059       |
| Other projects                         | 652                                | 1,063       | 1,710                            | 1,118       |
|  | 49,195                             | 46,235      | 75,763                           | 70,359      |

The Group's revenue increased by approximately HK\$5.4 million, or 7.7%, from approximately HK\$70.4 million for the six months ended 30 June 2018 to approximately HK\$75.8 million for the six months ended 30 June 2019.

#### **Gross Profit and Gross Profit Margin**

The Group's gross profit increased by approximately HK\$2.0 million, or 6.1%, from approximately HK\$32.9 million for the six months ended 30 June 2018 to approximately HK\$34.9 million for the six months ended 30 June 2019, which was due to the increase in financial printing projects. Our gross profit margins for the six months ended 30 June 2018 and 2019 were approximately 46.7% and 46.0% respectively.

#### **Selling Expenses**

The Group's selling expenses increased by approximately HK\$0.7 million, or 11.4%, from approximately HK\$5.8 million for the six months ended 30 June 2018 to approximately HK\$6.4 million for the six months ended 30 June 2019. The increase was mainly attributable to the increase in staff cost in relation to sales staff.

#### **Administrative Expenses**

The Group's administrative expenses increased by approximately HK\$0.7 million, or 3.4%, from approximately HK\$19.8 million for the six months ended 30 June 2018 to approximately HK\$20.4 million for the six months ended 30 June 2019, which was mainly attributable to the increase in salaries and wages for the six months ended 30 June 2019.

#### **Taxation**

Income tax expense increased by approximately HK\$0.2 million, or 15.4%, from approximately HK\$1.6 million for the six months ended 30 June 2018 to approximately HK\$1.8 million for the six months ended 30 June 2019. The increase was primarily attributable to the increase in profit before tax.

#### Profit for the period

Profit after tax of the Group increased by approximately HK\$0.6 million, or 10.5%, from approximately HK\$5.9 million for the six months ended 30 June 2018 to approximately HK\$6.5 million for the six months ended 30 June 2019. The increase was mainly due to the increase in revenue.

#### **DIVIDENDS**

The Board did not recommend a payment of any dividend for the six months ended 30 June 2019 (six months ended 30 June 2018: HK2.5 cents per share).

#### EMPLOYEES AND REMUNERATION POLICIES

As at 30 June 2019, the Group had 116 employees (31 December 2018: 116) in Hong Kong, 3 employees (31 December 2018: 3) in PRC and 5 (31 December 2018: nil) in Taiwan. We believe that hiring, motivating and retaining qualified employees are crucial to our success as a reliable financial printer. Total staff costs (including Directors' emoluments) were approximately HK\$23.2 million for the six months ended 30 June 2019 (30 June 2018; approximately HK\$21.1 million). The remuneration packages of the Group's employees include fees, salaries, retirement benefit scheme contributions and other benefits. The remuneration policies of the Group, including promotion, bonus, salary increment and other benefits, are formulated based on the Group's operating results, employees' individual performance, working experience, respective responsibilities, merit, qualifications and competence, as well as comparable to the prevailing market practice, standards and statistics. The remuneration policies of the Group are reviewed by the management of the Group regularly. The dedication and hard work of the Group's staff during the six months ended 30 June 2019 are generally appreciated and recognised.

#### FINANCIAL RESOURCES, LIQUIDITY AND GEARING RATIO

As at 30 June 2019,

- (a) the Group's total assets increased to approximately HK\$125.5 million (31 December 2018: approximately HK\$107.3 million) while the total equity increased to approximately HK\$91.5 million (31 December 2018: approximately HK\$84.9 million);
- (b) the Group's current assets increased to approximately HK\$115.1 million (31 December 2018: approximately HK\$98.7 million) while the current liabilities increased to approximately HK\$32.3 million (31 December 2018: approximately HK\$22.2 million);
- (c) the Group had approximately HK\$60.2 million in cash and bank balances (31 December 2018: approximately HK\$58.8 million), which included cash and bank balances in Renminbi ("RMB") of approximately RMB2.0 million, in US dollars ("USD") of approximately USD51,000, and in New Taiwan dollars ("TWD") approximately TWD0.8 million, and the current ratio of the Group was approximately 3.6 times (31 December 2018: approximately 4.4 times);

- (d) the Group had finance lease liabilities of approximately HK\$2.8 million (31 December 2018: nil); and
- (e) the gearing ratio (calculated based on debts including payables incurred not in the ordinary course of business divided by total equity as at the respective period ended and multiplied 100%) of the Group was approximately 3.0% (31 December 2018: nil).

#### FOREIGN CURRENCY EXPOSURE

The Group's businesses are mainly operated in Hong Kong. The sales and purchases are mainly denominated in HK\$ and customers rarely request to settle our billing by other foreign currencies such as USD and RMB.

The Group's assets, liabilities and transactions are mainly denominated in HK\$. Only a little portion of the Group's deposits with bank are denominated in USD, RMB and TWD which is freely convertible into HK\$. The Directors are of the view that the Group's operating cash flow and liquidity are not subject to significant foreign exchange rate risks and, therefore, no hedging arrangements were made during the six months ended 30 June 2019. However, the Group will review and monitor the relevant foreign exchange risk from time to time based on its business development requirements and may enter into foreign exchange hedging arrangements when applicable.

#### INDEBTEDNESS AND CHARGES ON GROUP'S ASSETS

As at 30 June 2019, the Group had assets with the carrying amount of approximately HK\$2.0 million (31 December 2018: approximately HK\$4.0 million) pledged to secure general banking facilities and the finance lease obligations.

#### SIGNIFICANT INVESTMENTS

As at 30 June 2019, the Group did not hold any significant investments (31 December 2018: nil).

#### CAPITAL EXPENDITURE

As at 30 June 2019, the Group had approximately HK\$2.5 million (31 December 2018: approximately HK\$1.2 million) of capital expenditure.

#### CONTINGENT LIABILITIES

As at 30 June 2019, the Group did not have any significant contingent liabilities (31 December 2018: nil).

#### EVENTS AFTER THE BALANCE SHEET DATE

As from 30 June 2019 to the date of this report, save as disclosed in this report, the Board is not aware of any significant events requiring disclosure that have occurred.

#### OTHER INFORMATION

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 June 2019, the interests and short positions of the Directors and the chief executive of the Company in the Shares, underlying Shares and debentures of the Company or any of its associated corporations within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO"), which were required: (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred therein (the "Register"); or (c) pursuant to Rules 5.48 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors, to be notified to the Company and the Stock Exchange were as follows:

#### Long Position in the Shares of the Company

| Name of Director                       | Nature of interests  | Number of<br>ordinary<br>Shares held | Approximate percentage of shareholding |
|--|--|--------------------------------------|--|
| Mr. Yu Chi Ming<br>("Mr. Yu")          | Interests held jointly with another person; interest in a controlled corporation ( <i>Note</i> ) | 297,000,000                          | 74.25%                                 |
| Mr. Tse Kam Wing<br>Walter ("Mr. Tse") | Interests held jointly with another person; interest in a controlled corporation ( <i>Note</i> ) | 297,000,000                          | 74.25%                                 |
| Mr. Chan Wai Lin<br>("Mr. Chan")       | Interests held jointly with another person; interest in a controlled corporation ( <i>Note</i> ) | 297,000,000                          | 74.25%                                 |

Note: HM Ultimate Holdings Limited ("HM Ultimate") is beneficially owned as to 53.0% by Mr. Yu, 24.5% by Mr. Tse and 22.5% by Mr. Chan. Mr. Yu, Mr. Tse and Mr. Chan together control all the Shares held by HM Ultimate.

#### Long Position in the Shares of the Associated Corporations of the Company

|          |                    |                     | Number of   |               |
|----------|--------------------|---------------------|-------------|---------------|
| Name of  | Name of associated |                     | ordinary    | Percentage of |
| Director | corporation        | Nature of interests | Shares held | shareholding  |
|          |                    |                     |             |               |
| Mr. Yu   | HM Ultimate        | Beneficial owner    | 530         | 53.0%         |
| Mr. Tse  | HM Ultimate        | Beneficial owner    | 245         | 24.5%         |
| Mr. Chan | HM Ultimate        | Beneficial owner    | 225         | 22.5%         |

Save as disclosed above, as at 30 June 2019, none of the Directors and the chief executive of the Company had any interests or short positions in any Shares, underlying Shares and debentures of the Company or any of its associated corporations within the meaning of Part XV of the SFO which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO), or which were required, pursuant to section 352 of the SFO, to be entered in the Register, or which were required, pursuant to Rules 5.48 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors, to be notified to the Company and the Stock Exchange.

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

So far as the Directors are aware, as at 30 June 2019, the following persons/ entities other than a Director or the chief executive of the Company had interests or short positions in the Shares and underlying Shares, which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register of the Company required to be kept under section 336 of the SFO, or who were directly or indirectly interested in 5% or more of the issued voting Shares:

#### Long Position in the Shares of the Company

| Name of shareholder     | Nature of interests         | Number of<br>ordinary<br>Shares held | Approximate percentage of shareholding |
|-------------------------|-----------------------------|--------------------------------------|--|
| HM Ultimate (Note 1)    | Beneficial owner            | 297,000,000                          | 74.25%                                 |
| Ms. Wong Mee Che Lilian | Interest of spouse (Note 2) | 297,000,000                          | 74.25%                                 |
| Ms. Wong Yuk Sim Kathy  | Interest of spouse (Note 3) | 297,000,000                          | 74.25%                                 |
| Ms. Tang Wai Kwan May   | Interest of spouse (Note 4) | 297,000,000                          | 74.25%                                 |

- Note 1: HM Ultimate is beneficially owned as to 53.0% by Mr. Yu, 24.5% by Mr. Tse and 22.5% by Mr. Chan. Mr. Yu, Mr. Tse and Mr. Chan together control all the Shares held by HM Ultimate.
- Note 2: Ms. Wong Mee Che Lilian is the spouse of Mr. Yu. Ms. Wong Mee Che Lilian is deemed to be interested in the same number of Shares in which Mr. Yu is interested by virtue of the SFO.
- Note 3: Ms. Wong Yuk Sim Kathy is the spouse of Mr. Tse. Ms. Wong Yuk Sim Kathy is deemed to be interested in the same number of Shares in which Mr. Tse is interested by virtue of the SFO.
- Note 4: Ms. Tang Wai Kwan May is the spouse of Mr. Chan. Ms. Tang Wai Kwan May is deemed to be interested in the same number of Shares in which Mr. Chan is interested by virtue of the SFO.

Save as disclosed above, as at 30 June 2019, the Directors were not aware of any persons who/entities which had any interest or short position in the Shares or underlying Shares that would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which would be recorded in the substantial shareholders' register required to be kept under section 336 of the SFO.

#### SHARE OPTION SCHEME

The Company conditionally adopted a share option scheme (the "Scheme") on 15 December 2016 which became unconditional upon the listing of the Company on 11 January 2017. Under the terms of the Scheme, the Board may, at its discretion, grant options to eligible participants to subscribe for Shares.

During the six months ended 30 June 2019, no share options were granted. On 16 March 2018 (the "**Date of Grant**"), 1,560,000 share options were granted for HK\$1.00 consideration to employees under the Scheme. Each option gives the holder the right to subscribe for one ordinary Share. These share options will be vested after one or two year(s) from the Date of Grant, and then be exercisable until 15 March 2022 and 15 March 2023 respectively. The exercise price is HK\$0.70, being the weighted average closing price for the five trading days of the ordinary Shares immediately before the Date of Grant. The closing price of the Shares immediately before the Date of Grant is HK\$0.69. 50,000 share options lapsed during the six months ended 30 June 2019 (six months ended 30 June 2018: 135,000). No options were exercised and cancelled during the six months ended 30 June 2018 inil).

### PURCHASE, SALE OR REDEMPTION OF LISTED SHARES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2019.

#### CORPORATE GOVERNANCE

The Company has applied the principles and adopted all code provisions, where applicable, of the Corporate Governance Code and Corporate Governance Report (the "CG Code") as contained in Appendix 15 to the GEM Listing Rules as its own code of corporate governance.

The Directors consider that during the six months ended 30 June 2019, the Company complied with all the code provisions as set out in the CG Code.

## DIRECTORS' AND CONTROLLING SHAREHOLDERS' INTEREST IN COMPETING BUSINESS

None of the Directors, the management and controlling shareholders of the Company or any of their respective close associates as defined in the GEM Listing Rules engaged in any business that competes or may compete, either directly or indirectly, with the businesses of the Group, or had any other conflict of interests with the Group during the six months ended 30 June 2019.

#### **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules (the "**Required Standard of Dealings**") as the code of conduct regarding Directors' securities transactions.

Specific enquiry has been made of all the Directors and the Directors confirmed that they had complied with the Required Standard of Dealings during the six months ended 30 June 2019.

The Company has also established written guidelines (the "Employees Written Guidelines") no less exacting than the Required Standard of Dealings for securities transactions by employees who are likely to be in possession of unpublished price-sensitive information of the Company. During the six months ended 30 June 2019, no incident of non-compliance of the Employees Written Guidelines by the employees was noted by the Company.

#### INTERESTS OF COMPLIANCE ADVISER

As notified by Messis Capital Limited ("Messis"), the Company's compliance adviser, except for the compliance adviser agreement dated 6 September 2016 entered into between the Company and Messis, neither Messis nor any of its directors or employees or close associates had any interest in the securities of the Company or any member of the Group as at the date of this report which is required to be notified to the Company pursuant to Rule 6A.32 of the GEM Listing Rules.

#### AUDIT COMMITTEE

The Company had established the audit committee (the "Audit Committee") on 15 December 2016 with written terms of reference in compliance with the GEM Listing Rules. The primary duties of the Audit Committee are to review and supervise the financial reporting process and risk management and internal control systems of the Company, make recommendations to the Board on the appointment, reappointment and removal of the independent auditors, and review the Company's financial information.

The Audit Committee comprises three members, all being independent non-executive Directors, namely Mr. Ng Jack Ho Wan (chairman of the Audit Committee), Mr. Choi Hon Ting Derek and Mr. Wan Chi Wai Anthony. It has reviewed with the management the accounting principles and practices adopted by the Group and discussed the auditing, risk management, internal control and financial reporting matters, including review of the unaudited condensed consolidated financial statements of the Group for the six months ended 30 June 2019.

By Order of the Board

HM International Holdings Limited

Yu Chi Ming

Chairman and Executive Director

Hong Kong, 24 July 2019

As at the date of this report, the executive Directors are Mr. Yu Chi Ming (Chairman), Mr. Tse Kam Wing Walter and Mr. Chan Wai Lin; and the independent non-executive Directors are Mr. Choi Hon Ting Derek, Mr. Ng Jack Ho Wan and Mr. Wan Chi Wai Anthony.